

Role: Entrepreneur in Residence (EiR) – Consultant 1 day a week

Location: Remote / SETsquared Bristol, Engine Shed, Station Approach, Temple Meads, BS1 6QH

Purpose of the service provided: role, key activities and responsibilities

- To assist member companies of the University of Bristol's business incubator SETsquared with the commercial development of their respective ventures.
- Specifically, to understand the individual businesses, assess their needs and priorities, in terms of accelerating their business growth, and
- where appropriate making introductions to resource from the incubators networks, mentor pool, skills banks and other ad hoc resource as they may be appropriate to each ventures development, and
- working with the ventures to develop their business plans, strategies and assisting, where appropriate, with the implementation of said plans.
- To utilise the SETsquared contact management and workflow IT system to maximum value.
- To perform other activities as may be appropriate to support the ventures and the Centre, as directed and at the discretion of the Centre Director at Bristol.

Operations

- The Consultant is to determine which days are made available and at which location, subject to a reasonable amount of predictability being provided to ensure clients' needs are met.
- The Consultant will use its own laptop when working with SETsquared.
- No permanent desk shall be provided for the Consultants activities, but adequate working space will be provided.
- The Consultant is to report at least fortnightly, on meetings held with SETsquared Centre Director and agree short-term priorities with SETsquared.

Essential experience, skills and knowledge

- Previous experience of working with early stage technology companies, either as a mentor, advisor or member of the team
- Experience of: developing and implementing business plans, fundraising process, investor readiness, sales and marketing strategies, Intellectual Property, Team & Growth strategies, Board & Governance.
- Excellent listening skills and ability to provide constructive feedback.
- Desirable: experience of launching and growing own startup; going through the fundraising process.

Contract duration

EiR Training: May/June-July (flexible total of 8-10 working days), followed by 1 year contract, 1 day per week Aug 2021 – July 2022.

Consulting fees

Day rate negotiable.

Reporting and Contacts

The consultant will report directly to Monika Radclyffe, SETsquared Bristol Centre Director.

APPLY

Please email your CV and a short covering note explaining why you are interested in this role to Monika.Radclyffe@setsquared.co.uk